

# ARBORNA announces: Bosch Power Tools at employee prices.

ARBORNA has made arrangements with the “Director of Product Service”, Randy Valenta to extend the employee Power Tool purchase possibility to the Bosch Oldtimer & Retirees. Essentially this means that we now can purchase Bosch tools (inclusive of tool brands that Bosch has acquired) at 65% off list price. I know, retirees are now asking what is the list price? Be assured ARBORNA had you in mind and we arranged a “before purchase price check” for the tools you want to buy. Read the purchase instructions below very carefully and follow the guidelines. It seems that the instructions are very long but upon closer inspection you will find that we only put into words what you would have done anyway. We, at ARBORNA, hope that this program will be a full success so that we can suggest it to Bosch as a model for other purchase programs.

Bernd

Tool web sites you may want to visit to find “**your**” tool:  
[www.boschtools.com](http://www.boschtools.com) or [www.skil.com](http://www.skil.com) or [www.dremel.com](http://www.dremel.com)

## **Procedure:**

**There are two ways** to select Bosch Power Tools and Accessories:

Go to your favorite hardware store and select the tool(s) you want. Note the Bosch part number.

Go to the above web sites and select the tool(s) you want. Note the Bosch part number.

**Then write an e-mail** to the Service Center of your choice (see below) and request **your** price for that tool(s). To receive an answer you need to provide the following info:

The part number(s) for the tool(s) that you want to purchase.

Your name that you used to register with ARBORNA/Oldtimer-Retiree

**(Bosch will look for your name in a listing that we provided).**

The address to which that tool is to be shipped to. Bosch needs that to calculate the sales tax and shipping and handling costs. The service center will most likely then click the “reply” button on the e-mail screen (so that your previous e-mail stays attached) and sends you the price quote.

**Upon receiving the quote** for that tool(s) you need make the decision, probably based on your comparison with the local hardware store. If you now want to buy that tool you need to bring up that received e-mail and click the “reply” button on your e-mail screen (so that all previous e-mails stay attached) and tell the service center to order your tool(s).

Of course you also need to provide the following:

Name of your credit card ( MC, Visa, Disc. only)

Credit card number

Expiration date

**Upon receipt of all the above** the service center will confirm by e-mail that the order has been received or they may request additional info, or inform you of any problems. Just keep in mind to use the “reply” button in corresponding back to them to keep all the info together until you have paid and received your tool(s).

**Here is some additional info that you want to know about:**

**ARBORNA** has set up this system for you and for you only. It is of course acceptable that you order tools for your family and occasional for your next door neighbor. But please do not abuse the system; this is a pilot program and ARBORNA needs to get a **positive** feed back so that we can set up other programs for you.

**The above procedure** is the most convenient way for you and Bosch. You can of course also call for your price or request it by mail but that may turn out to be much more complicated and time consuming. You can also pay by check, but again it is more complicated for Bosch and in the end also for you. Checks have to be send, recorded; a bank clearance may be necessary etc, etc. So if at all possible stick to the above procedure. If you can not, then use the other ways available, phone, fax, mail. **Details below.**

**Note: The listing below does not contain e-mail addresses. Create the e-mail address of the manager you want to e-mail to by using the full name separated with a . (dot)**

**Example: [Kyle.Sanders@us.bosch.com](mailto:Kyle.Sanders@us.bosch.com)**

ST	Manager	Phone	Fax	Address	City	St	Zip
AR	Kyle Sanders	800-346-4103	800-453-2962	407 Fulbright	Walnut Ridge	AR	72476
AZ	Brian Cherry	602-272-1121	602-272-1302	2729 W. Mc Dowell Rd.	Phoenix	AZ	85009
CA	Frank Bandera	714-779-4900	714-779-4909	4980 Landon Dr.	Anaheim	CA	92807
CA	Steven Cushing	408-727-9444	408-727-8220	2130 De La Cruz Blvd.	Santa Clara	CA	95050
CO	John Schrader	303-893-5123	303-595-8878	2585 W. 8th Avenue	Denver	CO	80204
FL	Fabian Arienti	305-718-4988	305-718-4699	8840 N.W. 24th Terrace	Miami	FL	33172
GA	Eric Roell	770-242-7858	770-242-9880	1850-C Beaver Ridge Circle	Norcross	GA	30071
IL	Chris Chinn	800-346-4103	800-453-2962	901 S. Rohlwing Rd, Unit C	Addison	IL	60101
MA	Peter Beaudoin	781-255-0272	781-255-1836	192 Vanderbilt Ave.	Norwood	MA	02062
MI	Michael Brody	248-476-7788	248-476-2259	24405 Halsted Rd.	Farmington Hills	MI	48335
MO	Dan DeJoe	800-346-4103	800-453-2962	1974 Innerbelt Bus. Ctr. Dr.	Overland	MO	63114
NJ	Bob Penett	908-769-8208	908-769-8201	121 Corporate Boulevard	S. Plainfield	NJ	07080
OH	Joe Oravec	216-447-0250	216-447-0760	5541 Canal Rd.	Cleveland	OH	44125
TX	Mark Ziviski	800-346-4103	800-453-2962	12900 Valley Branch Ln, # 402	Farmers Branch	TX	75234
TX	Dale Houghton	800-346-4103	800-453-2962	4930 Dacoma, Ste. A	Houston	TX	77092
VA	Dave Easter	757-855-2035	757-857-4560	1333-A Azalea Garden Rd.	Norfolk	VA	23502
WA	Karen Hudson	253-887-1900	253-887-9800	3320 W Valley HWY N, 3 104	Auburn	WA	98002